



# Crow Shields Bailey<sup>PC</sup>

*Reaching beyond the numbers.*

Accounting | Consulting

Review of PY Estimates (Fade Analysis)  
Period: 12/31/2023

Job #	Job Description	Status (WIP/CC)	Prior Year Contract Estimates as of: 12/31/2022				Current Year Totals as of: 12/31/2023				(Fade %)					
			Revised Contract Amount PBC	Total Estimated Costs PBC	Estimated Gross Profit	Gross Profit %	Revised / Final Contract Amount PBC	Total Estimated Costs PBC / Final Job Cost	Estimated / Final Gross Profit	Gross Profit %	Δ Contract Amt [Inc/(Dec)]	Δ Total Costs [Inc/(Dec)]	Δ Gross Profit [Inc/(Dec)]	Δ Gross Profit %	Δ as % of Contract	
1	22-105	WIP	1,500,000	1,300,000	200,000	13.33%	1,500,000	1,250,000	250,000	16.67%	-	(50,000)	50,000	25.00%	3.33%	
2	22-110	WIP	750,000	500,000	250,000	33.33%	800,000	530,000	270,000	33.75%	50,000	30,000	20,000	8.00%	2.67%	
3	22-115	WIP	2,200,000	1,500,000	700,000	31.82%	2,300,000	1,750,000	550,000	23.91%	100,000	250,000	(150,000)	-21.43%	-6.82%	
4	21-120	CC	1,750,000	1,250,000	500,000	28.57%	1,750,000	1,350,250	399,750	22.84%	-	100,250	(100,250)	-20.05%	-5.73%	
5	21-125	CC	2,000,000	1,555,000	445,000	22.25%	2,000,000	1,550,000	450,000	22.50%	-	(5,000)	5,000	1.12%	0.25%	
			8,200,000	6,105,000	2,095,000	25.55%	8,350,000	6,430,250	1,919,750	22.99%	150,000	325,250	(175,250)			
												<b>Current Year Fade</b>	(250,250)			
												<b>Annual Contract Revenue</b>	10,000,000			
												<b>Net Fade/Contract Revenue</b>	-2.50%			